

**Community Foundation of New Jersey  
and Affiliate**

**Consolidated Financial Statements  
and Independent Auditor's Report**

**December 31, 2013 and 2012**

# Community Foundation of New Jersey and Affiliate

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Independent Auditor's Report

To the Board of Trustees  
Community Foundation of New Jersey

We have audited the accompanying consolidated financial statements of Community Foundation of New Jersey and Affiliate, which comprise the consolidated statements of financial position as of December 31, 2013 and 2012, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation of New Jersey and Affiliate as of December 31, 2013 and 2012, and the changes in their net assets and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.



Roseland, New Jersey  
November 10, 2014

**Community Foundation of New Jersey and Affiliate**

**Consolidated Statements of Financial Position  
December 31, 2013 and 2012**

<u>Assets</u>	<u>2013</u>	<u>2012</u>
Cash and cash equivalents	\$ 430,042	\$ 2,252,525
Securities and investments, at fair value	262,212,927	226,500,878
Grants and other receivables	344,901	886,764
Prepaid expenses and other assets	62,236	70,050
Equipment and leasehold improvements, net	<u>40,360</u>	<u>43,551</u>
 Total assets	 <u>\$ 263,090,466</u>	 <u>\$ 229,753,768</u>
 <u>Liabilities and Net Assets</u>		
Accounts payable and accrued expenses	\$ 216,096	\$ 207,317
Grants and pledges payable	5,116,239	3,896,537
Charitable gift annuities	1,589,927	1,619,245
Funds held on behalf of others	<u>17,656,565</u>	<u>16,152,325</u>
 Total liabilities	 <u>24,578,827</u>	 <u>21,875,424</u>
 Commitments and contingencies		
 Net assets:		
Unrestricted	186,036,914	159,980,920
Unrestricted - board designated	31,998,830	29,785,407
Temporarily restricted	14,667,852	12,718,896
Permanently restricted	<u>5,808,043</u>	<u>5,393,121</u>
Total net assets	<u>238,511,639</u>	<u>207,878,344</u>
 Total liabilities and net assets	 <u>\$ 263,090,466</u>	 <u>\$ 229,753,768</u>

See Notes to Consolidated Financial Statements.

**Community Foundation of New Jersey and Affiliate**

**Consolidated Statement of Activities and Changes in Net Assets  
Year Ended December 31, 2013**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Revenues and support:				
Contributions	\$ 41,725,775	\$ 4,493,313	\$ 414,922	\$ 46,634,010
Program revenue	227,071	9,295		236,366
Interest and dividend income	4,413,233	461,487		4,874,720
Realized gain on sale of investments	6,054,894	243,121		6,298,015
Unrealized gain in fair value of investments	14,321,059	1,190,397		15,511,456
Net assets released from restrictions:				
Satisfaction of program restrictions	3,261,698	(3,261,698)		
Management fees and program expenses	1,186,959	(1,186,959)		
Total revenues and support	<u>71,190,689</u>	<u>1,948,956</u>	<u>414,922</u>	<u>73,554,567</u>
Program services expenses:				
Grants	36,724,060			36,724,060
Program related expenses	3,381,224			3,381,224
Total program services expenses	<u>40,105,284</u>			<u>40,105,284</u>
Supporting services:				
Salaries and related taxes	1,777,856			1,777,856
Employee benefits	243,288			243,288
Conventions, meetings and travel	96,308			96,308
Office expense	120,824			120,824
Professional fees	78,172			78,172
Occupancy costs	48,770			48,770
Maintenance	127,345			127,345
Insurance	34,904			34,904
Communications and marketing	205,199			205,199
Dues and subscriptions	17,695			17,695
Total supporting services expenses	<u>2,750,361</u>			<u>2,750,361</u>
Other expenses:				
Change in value of charitable gift annuities	47,299			47,299
Depreciation and amortization	18,328			18,328
Total other expenses	<u>65,627</u>			<u>65,627</u>
Changes in net assets	28,269,417	1,948,956	414,922	30,633,295
Net assets, beginning of year	<u>189,766,327</u>	<u>12,718,896</u>	<u>5,393,121</u>	<u>207,878,344</u>
Net assets, end of year	<u>\$ 218,035,744</u>	<u>\$ 14,667,852</u>	<u>\$ 5,808,043</u>	<u>\$ 238,511,639</u>

See Notes to Consolidated Financial Statements.

## Community Foundation of New Jersey and Affiliate

### Consolidated Statement of Activities and Changes in Net Assets Year Ended December 31, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and support:				
Contributions	\$ 29,254,046	\$ 3,104,064	\$ 9,500	\$ 32,367,610
Program revenue	248,088	4,255		252,343
Interest and dividend income	3,670,281	375,064		4,045,345
Realized gain on sale of investments	5,431,959	328,674		5,760,633
Unrealized gain in fair value of investments	2,739,514	523,753		3,263,267
Net assets released from restrictions:				
Satisfaction of program restrictions	1,205,175	(1,205,175)		
Management fees and program expenses	1,232,944	(1,232,944)		
Total revenues and support	<u>43,782,007</u>	<u>1,897,691</u>	<u>9,500</u>	<u>45,689,198</u>
Program services expenses:				
Grants	28,395,393			28,395,393
Program related expenses	2,087,531			2,087,531
Total program services expenses	<u>30,482,924</u>			<u>30,482,924</u>
Supporting services:				
Salaries and related taxes	1,537,884			1,537,884
Employee benefits	183,685			183,685
Conventions, meetings and travel	116,939			116,939
Office expense	103,279			103,279
Professional fees	212,624			212,624
Occupancy costs	53,358			53,358
Maintenance	105,830			105,830
Insurance	33,690			33,690
Communications and marketing	190,307			190,307
Dues and subscriptions	25,479			25,479
Total supporting services expenses	<u>2,563,075</u>			<u>2,563,075</u>
Other expenses:				
Change in value of charitable gift annuities	114,756			114,756
Depreciation and amortization	36,105			36,105
Loss on disposal of assets	15,000			15,000
Total other expenses	<u>165,861</u>			<u>165,861</u>
Changes in net assets	10,570,147	1,897,691	9,500	12,477,338
Net assets, beginning of year	<u>179,196,180</u>	<u>10,821,205</u>	<u>5,383,621</u>	<u>195,401,006</u>
Net assets, end of year	<u>\$ 189,766,327</u>	<u>\$ 12,718,896</u>	<u>\$ 5,393,121</u>	<u>\$ 207,878,344</u>

See Notes to Consolidated Financial Statements.

**Community Foundation of New Jersey and Affiliate**

**Consolidated Statements of Cash Flows  
Years Ended December 31, 2013 and 2012**

	<u>2013</u>	<u>2012</u>
Cash flows from operating activities:		
Change in net assets	\$ 30,633,295	\$ 12,477,338
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:		
Unrealized gain on change in fair value of investments	(15,511,456)	(3,263,267)
Realized gain on change on sale of investments	(6,298,015)	(5,760,633)
Noncash stock contribution	(8,551,120)	(9,696,317)
Permanently restricted contributions	(414,922)	(9,500)
Temporarily restricted endowment contributions	(57,740)	(29,416)
Depreciation and amortization	18,328	36,105
Change in value of charitable gift annuities	47,299	114,756
Loss on disposal of assets	-	15,000
Changes in operating assets and liabilities:		
Grants and other receivables	541,863	(886,764)
Prepaid expenses and other assets	7,814	46,697
Accounts payable and accrued expenses	8,779	(96,315)
Grants and pledges payable	1,219,702	115,537
Net cash provided by (used in) operating activities	<u>1,643,827</u>	<u>(6,936,779)</u>
Cash flows from investing activities:		
Purchase of investments	(61,402,288)	(39,947,170)
Proceeds on sale of investment	56,050,830	47,928,473
Purchase of equipment and leasehold improvements	(15,137)	(41,750)
Net cash provided by (used in) investing activities	<u>(5,366,595)</u>	<u>7,939,553</u>
Cash flows from financing activities:		
Payments of charitable gift annuities	(76,617)	(112,240)
Change in funds held on behalf of others	1,504,240	599,999
Permanently restricted contributions	414,922	9,500
Temporarily restricted endowment contributions	57,740	29,416
Net cash provided by financing activities	<u>1,900,285</u>	<u>526,675</u>
Net increase (decrease) in cash and cash equivalents	(1,822,483)	1,529,449
Cash and cash equivalents, beginning of year	<u>2,252,525</u>	<u>723,076</u>
Cash and cash equivalents, end of year	<u>\$ 430,042</u>	<u>\$ 2,252,525</u>
Supplemental disclosure of noncash investing activities:		
Donated services	<u>\$ 955</u>	<u>\$ -</u>

See Notes to Consolidated Financial Statements.

# Community Foundation of New Jersey and Affiliate

## Notes to Financial Statements

### **Note 1 - Nature of organization and activities:**

Community Foundation of New Jersey ("CFNJ") was established in November 1979 under the provisions of Title 15 of the New Jersey Revised Statutes of 1937. CFNJ is an alliance of families, businesses, and foundations that work together providing services in New Jersey that use charitable giving to create lasting differences in lives and communities. It is organized for consistent, responsive, and timely giving. On an ongoing basis, community needs are assessed and projects are selected based upon where resources can deliver the best outcomes.

In December 2009, CFNJ was the recipient of a grant to establish a civic journalism website. In 2010, to limit the liability and exposure, and to conduct all activities associated with the requirements of the grant, CFNJ established NJSpotlight.com, LLC ("NJSpotlight.com"), a single member limited liability company.

CFNJ and NJSpotlight.com are collectively known as the "Foundation".

### **Note 2 - Summary of significant accounting policies:**

#### **Basis of accounting and principles of consolidation:**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The consolidated financial statements include the accounts of CFNJ and its affiliate, NJSpotlight.com. All intercompany accounts and transactions have been eliminated in consolidation.

The Foundation presents information regarding its financial position and activities according to the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

- Unrestricted net assets - Net assets over which the governing board has discretionary control. The governing board of the Foundation may elect to designate such resources for specific purposes. Board designated net assets are presented on the statements of financial position. This designation may be removed at the Board's discretion.
- Temporarily restricted net assets - Net assets accumulated through donations or grants for operating or capital purposes. Such resources will become unrestricted when the requirements of the donor or grantee have been satisfied through expenditure for the specified purpose or program or through the passage of time.



## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 2 - Summary of significant accounting policies (continued):**

##### **Basis of accounting and principles of consolidation (concluded):**

- Permanently restricted - Net assets accumulated through donations or grants that are subject to the restriction in perpetuity that the principal be invested. Investment income may be either an unrestricted or temporarily restricted resource when earned, determined according to the gift instruments or operation of law.

##### **Use of estimates:**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The Foundation makes significant estimates regarding the value of investments. Accordingly, actual results could differ from those estimates.

##### **Concentrations of credit risk:**

Financial instruments which potentially subject the Foundation to concentrations of credit risk consist primarily of cash and cash equivalents. The Foundation considers all highly liquid debt instruments with an original maturity of three months or less when purchased to be cash equivalents. The Foundation maintains its cash and cash equivalents with high-credit quality financial institutions. At times, such amounts may exceed Federally insured limits. Cash and money market funds held by investment managers are classified as investments.

##### **Investment valuation and income recognition:**

The Foundation's investments are stated at fair value, which has been determined based on the fair value of the underlying investments. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 4 for a discussion of fair value measurements.

Purchases and sales are recorded on a trade date basis. The Foundation's gains and losses on investments sold or held during the year are included on the consolidated statements of activities and changes in net assets. Dividend income is recorded when received and interest income is recorded on the accrual basis.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 2 - Summary of significant accounting policies (continued):**

##### **Fair value of financial instruments:**

The Foundation's material financial instruments at December 31, 2013 and 2012 for which disclosure of estimated fair value is required by certain accounting standards consisted of cash and cash equivalents, grants and other receivables, accounts payable and accrued expenses, grants and pledges payable, and annuities. The fair values of cash and cash equivalents, grants receivable, and accounts payable and accrued expenses are equal to their carrying value because of their liquidity and short-term maturity. Management believes that the fair values of other receivables from and grants and pledges payable to unrelated parties do not differ materially from their aggregate carrying values in that substantially all the obligations bear risk free interest rates if material that are based on market rates or interest rates that are periodically adjustable to rates that are based on market rates (see Note 10 for discussion on annuities).

##### **Grants and other receivables:**

In 2013, the Foundation received one grant award to support the Foundation's Hurricane Sandy Recovery and Relief efforts. This is due in 2014. In 2012, the Foundation received two grant awards to support the Foundation's Hurricane Sandy Recovery and Relief efforts. These were due and received in 2013. During 2012, the Foundation sold its interest in a private corporation and will receive a portion of the proceeds over a ten year period. The note is non-interest bearing and due in quarterly installments of approximately \$8,000 through 2021.

##### **Equipment and leasehold improvements:**

Equipment and leasehold improvements are stated at cost, net of accumulated depreciation and amortization. Depreciation of furniture and equipment is provided using the straight-line method over the estimated useful lives of five years. Amortization of leasehold improvements is provided using the straight-line method over the lesser of the estimated useful lives of the assets or the lease term.

Donated assets are recorded at the fair value at the time of donation. Expenditures for major renewals, betterments and additions are capitalized. When assets are retired or otherwise disposed of, the cost of the assets and related accumulated depreciation are eliminated from the accounts. Any gain or loss on disposition is credited or charged to changes in net assets.

##### **Grants and pledges payable:**

Grants are recorded as an expense and accrued as a liability when approved by the President and Executive committee, and ratified by the Board of Trustees. Pledges payable are recorded at fair value at the date the promise is made to the non-profit organization as established by the Foundation. Pledges that are expected to be paid after one year are discounted at a risk-free interest rate when material and amortization of the discount is included in grant expense. Conditional pledges are reported at fair value at the date the condition is met.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 2 - Summary of significant accounting policies (continued):**

##### **Contributions:**

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted depending on the existence and/or nature of any donor restrictions. Contributions that are restricted by the donor are reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions. Grant revenue is recognized to the extent of expenditures.

It is the Foundation's policy that contributions to donor advised funds are reported as an increase in unrestricted net assets. Although the donor relinquishes control over those assets, the donor can advise the Foundation as to the use of those assets. However, the Foundation can exercise its variance power to modify any restriction if such restriction becomes unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community.

##### **Board designated net assets:**

From time to time, the Board will designate funds for specified purposes and retain control and may, at its discretion, subsequently use these funds for other purposes.

##### **Funds held on behalf of others:**

The Foundation receives and distributes assets under certain agency and intermediary arrangements. When the Foundation accepts a contribution from a not-for-profit organization to establish a fund that specifies itself as the beneficiary of that fund, the Foundation will account for the transfer of such assets as a liability. The liability is established at the fair value of the funds received, adjusted for investment earnings, fees, gains and losses and net of any funds returned to the not-for-profit organization which is generally equivalent to the present value of future payments expected to be made to the not-for-profit organization.

##### **Non-monetary transactions/donated services:**

Non-monetary transactions are recorded in a similar manner as monetary transactions. That is, they should be based on fair values of the donated services involved. Certain donated services require recognition as contribution revenue in the period received at fair value. In many instances the contribution revenue would be offset by additional expenses based on the nature of the donated services. The Foundation received \$955 and \$0 of program related services for the years ended December 31, 2013 and 2012, respectively.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 2 - Summary of significant accounting policies (concluded):**

##### **Income taxes:**

CFNJ is qualified under Section 501(c)3 of the Internal Revenue Code ("IRC") and is therefore not subject to Federal income taxes. CFNJ is required to operate in conformity with the IRC to maintain its tax-exempt status. CFNJ is also not subject to state tax under present tax law. Management is not aware of any course of action or series of events that have occurred that might adversely affect CFNJ's qualified status.

NJSpotlight.com is a single member limited liability company, and therefore any taxes associated with it are the responsibility of the individual member.

The Foundation has no unrecognized tax benefits at December 31, 2013 and 2012. The Foundation's Federal and state income tax returns prior to 2010 and 2009, respectively, are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

If applicable, the Foundation recognizes interest and penalties associated with tax matters as expenses and includes accrued interest and penalties under accrued expenses in the consolidated statements of financial position. There were no interest or penalties accrued or paid for the year ended December 31, 2013.

The Foundation is subject to corporate tax rates on net income earned from unrelated business activities. The Foundation's investments produce minimal amounts of unrelated business income. The Foundation reviews unrelated business income transactions and related tax returns have been filed on a timely basis with the Internal Revenue Service.

##### **Reclassifications:**

Certain amounts in the 2012 consolidated financial statements have been reclassified to conform to the 2013 presentation. These reclassifications have no effect on the net assets of the Foundation.

##### **Subsequent events**

Subsequent events have been evaluated through November 10, 2014, which is the date the financial statements were available to be issued.

During August 2014, the Foundation received a grant from a 501(c)3 public charity for approximately \$52 million.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### Note 3 - Investments:

The Foundation's investments are stated at fair market value in the statements of financial position and consist of the following:

	Fair Value	
	2013	2012
Money market funds	\$ 47,671,697	\$ 30,248,917
Common stock	34,964,976	33,173,186
Federal and corporate bonds and notes	4,502,202	6,369,444
Mutual funds	125,487,401	105,891,569
Hedge funds	45,681,622	46,641,397
Private equity	865,805	1,057,248
Investment in real estate	551,717	657,849
Limited partnerships	1,452,447	1,452,447
Cash surrender value of insurance policies	1,027,410	1,001,171
Artwork	<u>7,650</u>	<u>7,650</u>
Totals	<u>\$262,212,927</u>	<u>\$226,500,878</u>

#### Note 4 - Fair value measurements:

The Foundation values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### Note 4 - Fair value measurements (continued):

Financial assets and liabilities carried at fair value at December 31, 2013 and 2012 are classified in the tables below in one of the three categories described above:

	2013			
	Total	Level 1	Level 2	Level 3
<b>Assets:</b>				
Money market funds	\$47,671,697		\$47,671,697	
<b>Common stocks:</b>				
Consumer products	1,661,250	\$ 1,661,250		
Consumer discretion	1,952,413	1,952,413		
Consumer staples	908,610	908,610		
Energy	9,066,791	9,066,791		
Finance	4,524,275	4,524,275		
Healthcare	2,489,692	2,489,692		
Industrials	2,952,967	2,952,967		
Information technology	3,198,330	3,198,330		
Materials	818,844	818,844		
Metals	971,842	971,842		
Natural resources	820,590	820,590		
International/emerging	1,895,567	1,895,567		
Real estate	1,285,974	1,285,974		
Royalty trusts	1,022,967	1,022,967		
Telecommunication	648,527	648,527		
Transportation	479,417	479,417		
Utilities & other	266,920	266,920		
<b>Federal and corporate bonds and notes:</b>				
AAA	115,505		115,505	
AA+	289,008		289,008	
AA	251,268		251,268	
AA-	178,907		178,907	
A+	12,008		12,008	
A	225,732		225,732	
A-	126,842		126,842	
BBB+	174,244		174,244	
BBB	52,839		52,839	
BBB-	138,688		138,688	
NR	399,925		399,925	
Zero coupon, unrated	47,192		47,192	
Other	2,490,044		2,490,044	

**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 4 - Fair value measurements (continued):**

	2013			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual funds:				
Balanced funds	\$ 13,370,028	\$ 13,370,028		
Fixed income funds	48,156,691	48,156,691		
Equity funds	45,318,002	45,318,002		
Index funds	18,642,680	18,642,680		
Hedge funds	45,681,622		\$45,306,149	\$ 375,473
Private equity	865,805			865,805
Investment in real estate	551,717			551,717
Limited partnerships	1,452,447			1,452,447
Cash surrender of life policies	1,027,410		1,027,410	
Artwork	7,650		7,650	
<b>Totals</b>	<b><u>\$262,212,927</u></b>	<b><u>\$160,452,377</u></b>	<b><u>\$98,515,108</u></b>	<b><u>\$3,245,442</u></b>
Liabilities:				
Charitable gift annuities	<u>\$ 1,589,927</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$1,589,927</u>

	2012			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Assets:				
Money market funds	\$30,248,917		\$30,248,917	
Common stocks:				
Consumer products	3,435,129	\$ 3,435,129		
Consumer discretion	1,683,380	1,683,380		
Consumer staples	1,197,659	1,197,659		
Energy	7,162,711	7,162,711		
Finance	4,964,838	4,964,838		
Healthcare	1,892,720	1,892,720		
Industrials	3,289,880	3,289,880		
Information technology	1,679,394	1,679,394		
Materials	971,776	971,776		
Metals	1,669,129	1,669,129		
Natural resources	836,006	836,006		
International/emerging	1,742,691	1,742,691		
Real estate	1,138,822		1,138,822	
Royalty trusts	170,362	170,362		
Telecommunication	1,093,132	1,093,132		
Transportation	36,017	36,017		
Utilities	209,540	209,540		

**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 4 - Fair value measurements (continued):**

	2012			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Federal and corporate bonds and notes:				
AAA	\$ 217,270		\$ 217,270	
AA+	997,435		997,435	
AA	205,546		205,546	
AA-	216,192		216,192	
A+	129,687		129,687	
A	237,709		237,709	
A-	215,097		215,097	
BBB+	56,458		56,458	
BBB	109,128		109,128	
BBB-	51,917		51,917	
BB+	33,049		33,049	
NR	2,380,468		2,380,468	
Zero coupon, unrated	220,300		220,300	
Other	1,299,188		1,299,188	
Mutual funds:				
Balanced funds	8,999,524	\$ 8,999,524		
Fixed income funds	38,663,596	38,663,596		
Equity funds	37,671,387	37,671,387		
Index funds	20,557,062	20,557,062		
Hedge funds	46,641,397		44,866,476	\$1,774,921
Private equity	1,057,248			1,057,248
Investment in real estate	657,849			657,849
Limited partnerships	1,452,447			1,452,447
Cash surrender of life policies	1,001,171		1,001,171	
Artwork	7,650		7,650	
Totals	<u>\$226,500,878</u>	<u>\$137,925,933</u>	<u>\$83,632,480</u>	<u>\$4,942,465</u>
Liabilities:				
Charitable gift annuities	<u>\$ 1,619,245</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$1,619,245</u>



**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 4 - Fair value measurements (continued):**

The following is a summary of activity for the years ended December 31, 2013 and 2012 for assets (liabilities) measured at fair value based on Level 3 criteria:

	2013				
	<u>Real Estate</u>	<u>Hedge Funds</u>	<u>Private Equity</u>	<u>Limited Partnerships</u>	<u>Charitable Gift Annuities</u>
Balance, beginning of year	\$ 657,849	\$ 1,774,921	\$ 1,057,248	\$ 1,452,447	\$(1,619,245)
Realized and unrealized gains (losses) included in earnings	284,868	44,596	3,607		
Purchases					146,803
Sales	<u>(391,000)</u>	<u>(1,444,044)</u>	<u>(195,050)</u>		<u>(117,485)</u>
Totals	<u>\$ 551,717</u>	<u>\$ 375,473</u>	<u>\$ 865,805</u>	<u>\$ 1,452,447</u>	<u>\$(1,589,927)</u>
	2013				
	<u>Real Estate</u>	<u>Hedge Funds</u>	<u>Private Equity</u>	<u>Limited Partnerships</u>	<u>Charitable Gift Annuities</u>
Change in unrealized gains or losses for the year included in the change in unrestricted net assets, for assets held at the end of the year	<u>\$ -</u>	<u>\$(1,186,523)</u>	<u>\$ 3,607</u>	<u>\$ -</u>	<u>\$ -</u>
	2012				
	<u>Real Estate</u>	<u>Hedge Funds</u>	<u>Private Equity</u>	<u>Limited Partnerships</u>	<u>Charitable Gift Annuities</u>
Balance, beginning of year	\$ 657,849	\$ 57,046,280	\$ 677,847	\$ 2,698,382	\$(1,616,729)
Realized and unrealized gains (losses) included in earnings		1,042,875	(143,391)	(439,520)	
Purchases		130,318	577,501		52,092
Sales		(10,686,130)	(54,709)	(806,415)	(54,608)
Transfers out of Level 3 investments		<u>(45,758,422)</u>			
Totals	<u>\$ 657,849</u>	<u>\$ 1,774,921</u>	<u>\$ 1,057,248</u>	<u>\$ 1,452,447</u>	<u>\$(1,619,245)</u>

**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 4 - Fair value measurements (continued):**

	2012				
	<u>Real Estate</u>	<u>Hedge Funds</u>	<u>Private Equity</u>	<u>Limited Partnerships</u>	<u>Charitable Gift Annuities</u>
Change in unrealized gains or losses for the year included in the change in unrestricted net assets, for assets held at the end of the year	\$ -	\$ (109,924)	\$ (143,372)	\$ -	\$ -

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2013 and 2012.

Common stock and mutual funds are broadly diversified according to economic sector, industry, number of holdings and other investment characteristics. These are designated as Level 1. Level 1 instrument valuations are obtained from real time quotes for transactions in active exchange markets involving identical assets.

Federal and corporate bonds and notes consist of broadly diversified bonds (which term is meant to include notes, debentures, appropriate mortgage-backed securities and other debt instruments which are not publicly traded but for which a limited trading market is likely to be available). Equity and convertible securities are excluded. These are designated as Level 2. They are based on a modeled bid evaluation pricing estimate for comparable instruments.

Money market funds are valued by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit worthiness of the issuer. These are designated as Level 2.

Cash surrender value of life insurance policies is valued to reflect the return on a portfolio of securities and periodically adjusted. These are designated as Level 2.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 4 - Fair value measurements (continued):**

The Foundation invests in alternative investment strategies (other than traditional long-only purchases of stocks or bonds) for the purposes of diversifying the market exposure of the investment portfolios, reducing volatility and/or enhancing the overall return. Alternative investments may include investment managers, partnerships or other similar vehicles investing (long and/or short) in domestic and international securities, venture capital investments, hedge funds, private equity, high yield and distressed securities and loans, commodities, gold, oil and gas interests, real estate and derivative instruments. Certain alternative investments are classified within Level 3 of the fair value hierarchy because they trade infrequently and therefore have little or no price transparency. Other alternative investments can be redeemed or traded frequently and therefore are classified within level 2 of the fair value hierarchy. Hedge funds and private equity are valued utilizing the net asset value ("NAV") provided by the underlying investment companies or Fund managers. NAV is utilized as a practical expedient. Investments in real estate and limited partnerships are stated at estimated fair value. The value of the investments, which includes investment in marketable and nonmarketable securities, is provided by the general partner and is based on historical cost, appraisals and market values discounted for concentration of ownership and other estimates.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

In 2013, investments in common stock real estate with a fair value of \$1,285,974 were transferred from Level 2 common stock real estate to Level 1 common stock real estate as better information became available regarding investment broker availability of funds. In 2012, investments in hedge funds with a fair value of \$44,866,476 were transferred from Level 3 hedge funds to Level 2 hedge funds as better information became available regarding redemption frequency and notice. In 2012, investments in hedge funds with a fair value of \$891,945 were transferred from Level 3 hedge funds to Level 1 common stock as better information became available regarding investment broker availability of funds.

Transfers are measured at fair value on the date the transfer takes place. The Foundation recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

The Investment Committee periodically monitors the investment portfolios for consistency in each investment manager's investment philosophy, return relative to objectives and investment risk measured by asset concentration, exposure to extreme economic conditions and volatility.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### Note 4 - Fair value measurements (continued):

The following table presents the Foundation's investments with a reported NAV at December 31, 2013 and 2012:

	<u>2013</u>	<u>2012</u>	<u>Unfunded Commitment</u>	<u>Redemption Frequency</u>	<u>Redemption Notice</u>
Archipelago Holdings, Ltd.	\$1,933,842	\$1,705,099		Quarterly	45 days
Ascend Partners Fund II, Ltd.	2,729,043	2,434,317		Monthly	60 days
BlackRock Asia Pacific Partners (Offshore) SPV, Ltd.	78,361	108,442		Annually	N/A
CastleRock Fund, Ltd.	883,664	1,542,695		Quarterly	60 days
Davidson Kempner Institutional Partners, L.P.	1,815,795	1,938,542		Quarterly	65 days
EACM Absolute Return Fund, Ltd. - Class M	2,992,115	2,690,012		Quarterly	45 days
ESG Cross Border Equity Offshore Fund, Ltd.	3,054,196	-		Quarterly	60 days
Fairmont Partners	59,163	61,117		Annually	N/A
Karsch Capital, Ltd.	-	2,612,048		Monthly	45 days
Kuroto Funds International, Ltd. Class K	4,096,174	4,065,389		Quarterly	90 days
Lucas Energy Total Return Partners, L.P.	11,554,478	10,349,256		Monthly	30 days
Lyster Watson Conservative Alternative, Ltd.	-	106,132		Quarterly	45 days
Lyster Watson Distressed Opportunity Fund, Ltd.	297,112	1,666,479		Annually	100 days
Merrill Lynch Alternative Investments, Renaissance Access LLC	894,451	787,266		Quarterly	50 days
Merrill Lynch Alternative Investments, York Total Access	357,932	311,614		Quarterly	45 days
Pinnacle Natural Resources Offshore Ltd.	4,565,716	4,540,944		Quarterly	90 days
Summit Private Investments Offshore Ltd.	3,295,622	3,004,136		Quarterly	75 days
Tocqueville Gold Offshore Fund, Ltd.	4,676	4,678		Annually	N/A
Viridian Fund, Ltd.	3,618,647	3,594,746		Quarterly	90 days
Vontobel International Equity Fund	3,450,635	5,118,485		Monthly	15 days
Total hedge funds	<u>45,681,622</u>	<u>46,641,397</u>			
Gunsight Partners LLC	577,500	577,500		N/A	N/A
Lucas Energy Ventures Fund II, LP and Subsidiaries	151,961	271,263	\$25,000	N/A	N/A
Ridgewood Energy Funds	136,344	204,968		N/A	N/A
Total Return Fund Urban Growth Partners	-	3,517		N/A	N/A
Total private equity	<u>865,805</u>	<u>1,057,248</u>	<u>25,000</u>		
Totals	<u>\$ 46,547,427</u>	<u>\$47,698,645</u>	<u>\$25,000</u>		

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 4 - Fair value measurements (continued):**

Archipelago Holdings, Ltd. - The Company's objective is to seek capital gain through investing in certain private investment funds that have been sponsored by, or may in the future be sponsored by, the Investment Manager (Wellington Global Holdings, Ltd) or its affiliates.

Ascend Partners Fund II, Ltd. - The objective of the fund is to achieve capital appreciation while minimizing risk by investing both long and short equities and equity-related securities in the United States and secondarily, in developing countries. Effective January 1, 2014, the redemption notice has decreased from 60 days to 30 days.

BlackRock Asia Pacific Partners (Offshore) SPV, Ltd. - Amounts held by the Foundation on December 31, 2013 represent the remaining portion not yet returned from this liquidating hedge fund. The Foundation is awaiting final disposition of liquidated assets.

CastleRock Fund, Ltd. - The objective of the fund is the achievement of superior investment returns, while minimizing risk through the use of various hedging techniques. The fund engages primarily in the purchase and sale of long and short positions in publicly traded common stocks, options and other types of securities.

Davidson Kempner Institutional Partners, L.P. - The partnership's investment objective is to achieve capital appreciation through event-driven investments which seek to exploit situations in which announced or anticipated events create opportunities to invest in securities and other financial instruments at a discount to their exit values.

EACM Absolute Return Fund, Ltd. Class M - The objective of the fund is to generate consistent long term capital appreciation with moderate volatility and moderate correlation to global equity and fixed income markets. The underlying holding is EACM/Mellon Absolute Return (Dublin) Fund.

ESG Cross Border Equity Offshore Fund Ltd. - A long/short equity fund focused on global emerging markets, ESG CBE combines comprehensive fundamental stock selection with carefully constructed risk management procedures.

Fairmont Partners - Amounts held on December 31, 2013 represent the remaining portion not yet returned from this liquidating hedge fund. The Foundation is awaiting final disposition of liquidated assets.

Karsch Capital, Ltd. - Amounts held by the Foundation on December 31, 2012 represent the fair value of this hedge fund. The Foundation liquidated this hedge fund and there was a final disposition of liquidated assets during the year ended December 31, 2013.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 4 - Fair value measurements (continued):**

Kuroto Fund International, Ltd. Class K - The objective of the partnership is to achieve maximum appreciation of capital, consistent with moderate investment risk, through trading and investing in domestic, foreign and emerging market securities, primarily of Asian businesses.

Lucas Energy Total Return Partners, L.P. - The objective of the fund is to achieve capital appreciation by investing in a wide variety of securities and financial instruments, domestic and foreign, primarily focusing on investments in energy and natural resources related equities, royalty trusts and other yield oriented securities.

Lyster Watson Conservative Alternative Fund, Ltd. - As of December 31, 2013, the Foundation has received the final disposition of liquidated assets.

Lyster Watson Distressed Opportunity Fund, Ltd. - As a fund of funds, the objective is to invest primarily in investment funds consisting of a portfolio of various distressed strategies with a three to five year investment horizon. Managers invest in securities of companies currently of potentially undergoing restructuring under the protection of the U.S. bankruptcy code. The Foundation has submitted its redemption notice and has received final distribution from the fund.

Merrill Lynch Alternative Investments, Renaissance Access LLC - The objective of the fund is to achieve rates of return, with low volatility and relatively low beta.

Merrill Lynch Alternative Investments, York Total Access, Ltd. - The principal objective, through its investment in York Total Return Master Fund, L.P., is to achieve capital appreciation by allocating its capital primarily amount various non-U.S. private investment funds managed by the general partner of York focusing primarily on investment opportunities in the areas of event equities, credit, value equities and risk arbitrage.

Pinnacle Natural Resources Offshore, Ltd. - The fund's objective is to achieve capital appreciation over the long term. The fund of funds allocates capital to asset managers to pursue investment strategies in the global commodity and commodity-related markets.

Summit Private Investments Offshore, Ltd. - The objective of the fund is to achieve capital appreciation of net assets through investments in private limited partnerships through a Master Fund. The Master Fund seeks to achieve equity returns with less short-term volatility.

Tocqueville Gold Fund Offshore, Ltd. - Amounts held by the Foundation on December 31, 2013 represent the remaining portion not yet returned from this liquidating hedge fund. The Foundation is awaiting final disposition of liquidated assets.

Viridian Fund Ltd. - The objective of the fund is to generate consistently high total returns with an emphasis on the preservation of capital, through relative value and hedged trading in a broad range of physical, exchange-traded and over-the-counter commodities, derivatives and commodity related debt and equity securities.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 4 - Fair value measurements (concluded):**

Vontobel International Equity Fund - The objective of the fund is capital appreciation through investing in a diversified portfolio consisting primarily of equity securities.

Gunsight Partners LLC - The current objective of this fund is to acquire and hold shares of Series A Preferred Stock in Red Leaf Resources, Inc., a Delaware corporation. Transfers and sales are restricted and no redemptions are permitted. Quarterly distributions of available cash are made to members within thirty days of quarter end.

Lucas Energy Ventures Fund II, L.P. and Subsidiaries - The objective of the fund is to generate income and capital appreciation and invests in North American oil and gas assets, including ownership interests in producing oil and gas wells, exploratory prospects, as well as entities controlling oil and gas assets. The fund has a seven year lock-up and no redemptions are permitted. Instead the nature of the investment is that distributions are received through the liquidation of the underlying assets of the fund.

Ridgewood Energy Funds - The Foundation holds investments in the Capital Venture, K and M Funds. The objective of the Capital Venture Fund is to invest in private growth companies at differing stages of development with a view toward creating long-term capital appreciation. The objective of the K and M Funds is primarily to acquire interests in oil and gas properties located in the United States' offshore waters of Texas, Louisiana and Alabama. During 2012, the K and M Funds were terminated. All assets were liquidated and net proceeds were distributed to the investors.

Total Return Fund Urban Growth Partners - The objective of the fund is to see positive financial returns on its investments while providing debt and equity to expanding businesses that provide quality job opportunities for low and middle income urban workers in the Mid-Atlantic Region. This investment cannot be redeemed. All assets were liquidated and net proceeds were distributed to the investors.

As of December 31, 2013 and 2012, the Foundation had commitments of \$25,000 under subscription agreements to fund capital calls of private-equity limited partnerships. Subsequent to year end through the date of this report, the commitments were not called.

#### **Note 5 - Risks and uncertainties:**

The Foundation invests in various securities and investments. These investments are exposed to various risks such as interest rate, market volatility and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 6 - Equipment and leasehold improvements:**

Equipment and leasehold improvements consist of the following:

	<u>2013</u>	<u>2012</u>
Furniture and equipment	\$ 175,198	\$206,145
Leasehold improvements	<u>238,885</u>	<u>228,213</u>
	414,083	434,358
Less accumulated depreciation and amortization	<u>(373,723)</u>	<u>(390,807)</u>
Totals	<u>\$ 40,360</u>	<u>\$ 43,551</u>

Depreciation expense was \$18,328 and \$36,105 in 2013 and 2012, respectively.

**Note 7 - Grants and pledges payable:**

Grants and pledges payable are recorded at their estimated fair values and are as follows:

	<u>2013</u>	<u>2012</u>
Grants/pledges payable expected to be paid in:		
Less than one year	\$3,218,478	\$1,886,017
One to five years	1,897,761	1,909,520
After five years	<u>-</u>	<u>101,000</u>
	5,116,239	3,896,537
Less current portion	<u>3,218,478</u>	<u>1,886,017</u>
Long-term portion	<u>\$1,897,761</u>	<u>\$2,010,520</u>

**Note 8 - Retirement plan:**

The Foundation sponsors a 403(b) plan. Employees who elect to participate may make voluntary contributions not to exceed the amount specified by law. The plan allows for discretionary employer matching contributions. The Foundation matched employee contributions up to 8% for 2013 and 2012 of an eligible employee's salary. The Foundation's contribution amounted to \$66,411 and \$58,926 for the years ended December 31, 2013 and 2012, respectively.



**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 9 - Lease commitment:**

The Foundation leases office space in Morristown, New Jersey under a noncancellable operating lease that expires on May 31, 2015. In February 2011, the Foundation leased additional office space in Haddonfield, New Jersey that terminated on February 28, 2012. In March 2013, the Foundation relocated its Haddonfield office to a different facility under a month to month lease arrangement. In September 2011, the Foundation rented additional office space in Trenton, New Jersey under an operating lease that expired in September 2012 and was renewed under a month to month agreement and an additional office space in Newark, New Jersey under a month to month agreement. Rent expense amounted to \$33,762 and \$42,201 in 2013 and 2012, respectively.

Future minimum lease payments under the Foundation's one noncancellable operating lease in years subsequent to December 31, 2013 are as follows:

<u>Years Ending December 31,</u>	<u>Amount</u>
2014	\$10,471
2015	<u>4,550</u>
Total	<u>\$15,021</u>

**Note 10 - Charitable gift annuities:**

The Foundation has several charitable gift annuity contracts funded by gifts of securities and other assets, with specified distributions to be made to a designated charitable beneficiary or beneficiaries over the contracts' terms. Upon termination of the contract, the Foundation will receive the remaining assets. The assets are recorded at fair market value when received, and the liability to the donor's charitable beneficiary is recorded at the present value of the estimated future payments to be distributed over the beneficiary's expected life based upon relevant mortality tables. The difference is recorded as an unrestricted or restricted contribution. The discount rates used at December 31, 2013 and 2012 were 2.0% and 1.2%, respectively. Contributions from gift annuities amounted to \$182,110 and \$52,092 for the years ended December 31, 2013 and 2012, respectively.

**Note 11 - Restrictions on net assets:**

Temporarily restricted net assets are available for the following purposes:

	<u>2013</u>	<u>2012</u>
Administrative endowment funds	\$ 456,888	\$ 410,312
Agency restricted funds	2,138,081	1,687,286
Field of interest funds	1,301,015	1,052,087
Gift annuities - net	887,095	391,994
Scholarship funds	5,419,093	5,314,151
Special projects	<u>4,465,680</u>	<u>3,863,066</u>
Totals	<u>\$14,667,852</u>	<u>\$12,718,896</u>

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### Note 11 - Restrictions on net assets (continued):

Permanently restricted net assets consist of the following:

	<u>2013</u>	<u>2012</u>
Agency restricted funds	\$ 1,208,764	\$ 1,193,764
Community action funds	1,339,705	1,339,705
Field of interest funds	2,996,032	2,596,110
Scholarship funds	<u>263,542</u>	<u>263,542</u>
Totals	<u>\$ 5,808,043</u>	<u>\$ 5,393,121</u>

#### Note 12 - Endowment net assets:

The Foundation adopted authoritative guidance intended to improve the quality and consistency of financial reporting of endowments held by not-for-profit organizations as of the year ended December 31, 2009. This guidance provides clarity on classifying the net assets associated with donor-restricted endowment funds held by an organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"), which serves as a model act for states to modernize their laws governing donor-restricted endowment funds.

The guidance also requires additional disclosures about endowments (both donor-restricted funds and board-designated funds) for all organizations, including those that are not subject to an enacted version of UPMIFA.

#### Endowment funds:

The Foundation's permanently restricted net assets consist of nineteen individual, donor-restricted endowment funds established for a variety of purposes. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence of donor-imposed restrictions.

#### Interpretation of relevant law:

The Board of Trustees of the Foundation have interpreted state law as requiring the preservation of the value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit, donor-stipulation to the contrary. As a result of the interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. All remaining donor-restricted funds that are not classified in permanently restricted net assets are classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by state law.

## Community Foundation of New Jersey and Affiliate

### Notes to Financial Statements

#### **Note 12 - Endowment net assets (continued):**

The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

1. The duration and preservation of the fund.
2. The purposes of the Foundation and the donor-restricted fund.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Foundation.
7. The investment policies of the Foundation.

#### **Return objectives and risk parameters:**

The Foundation has adopted investment and spending policies for endowment assets. The primary objective of the investment committee is to provide for adequate, total investment return without undue exposure to market risk to enable the Foundation to accomplish its charitable purpose and to make grants on a continuing and reasonably consistent basis.

#### **Strategies employed for achieving objectives:**

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### **Spending policy and how the investment objectives relate to spending policy:**

The Foundation has a policy of appropriating for distribution each year between 3% and 5.5% of its endowment fund's average fair value over the prior sixteen calendar quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Board of Trustees considers market conditions and the long-term expected return on its' investments. This is consistent with the Foundation's objective to provide for adequate total investment return without undue exposure to market risk.

#### **Funds with deficiencies:**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor required the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets were approximately \$162,700 and \$361,300 as of December 31, 2013 and 2012, respectively. These deficiencies resulted from unfavorable market fluctuations and continued appropriation for certain programs that was deemed prudent by the Board of Trustees.

**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 12 - Endowment net assets (continued):**

The following tables provide information regarding the change in endowment net assets:

	2013			Total
	Unrestricted Board Designated	Temporarily Restricted	Permanently Restricted	
Endowment net assets, beginning of year	\$29,785,407	\$410,312	\$5,393,121	\$35,588,840
Contributions	125,018	57,740	414,922	597,680
Investment return:				
Investment income	882,392	10,895	-	893,287
Realized gains	1,093,480	14,103	-	1,107,583
Unrealized gains	1,847,117	22,901	-	1,870,018
Satisfaction of program restrictions	(1,416,024)	(58,344)	-	(1,474,368)
Management fees and program expenses	<u>(318,560)</u>	<u>(719)</u>	<u>-</u>	<u>(319,279)</u>
Endowment net assets, end of year	<u>\$31,998,830</u>	<u>\$456,888</u>	<u>\$5,808,043</u>	<u>\$38,263,761</u>

Endowment net asset composition by type of fund is as follows as of December 31, 2013:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$456,888	\$5,808,043	\$ 6,264,931
Board-designated endowment funds	<u>31,998,830</u>	<u>-</u>	<u>-</u>	<u>31,998,830</u>
	<u>\$31,998,830</u>	<u>\$456,888</u>	<u>\$5,808,043</u>	<u>\$38,263,761</u>

	2012			Total
	Unrestricted Board Designated	Temporarily Restricted	Permanently Restricted	
Endowment net assets, beginning of year	\$28,571,962	\$360,392	\$5,383,621	\$34,315,975
Contributions	101,254	29,415	9,500	140,169
Investment return:				
Investment income	670,160	8,670	-	678,830
Realized gains	1,201,003	10,891	-	1,211,894
Unrealized gains	965,165	19,072	-	984,237
Satisfaction of program restrictions	(1,423,329)	(17,388)	-	(1,440,717)
Management fees and program expenses	<u>(300,808)</u>	<u>(740)</u>	<u>-</u>	<u>(301,548)</u>
Endowment net assets, end of year	<u>\$29,785,407</u>	<u>\$410,312</u>	<u>\$5,393,121</u>	<u>\$35,588,840</u>

**Community Foundation of New Jersey and Affiliate**

**Notes to Financial Statements**

**Note 12 - Endowment net assets (concluded):**

Endowment net asset composition by type of fund is as follows as of December 31, 2012:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$410,312	\$5,393,121	\$ 5,803,433
Board-designated endowment funds	<u>29,785,407</u>	<u>-</u>	<u>-</u>	<u>29,785,407</u>
	<u>\$29,785,407</u>	<u>\$410,312</u>	<u>\$5,393,121</u>	<u>\$35,588,840</u>

**Note 13 - Related party transactions:**

Effective September 1, 2009, CFNJ entered into an affiliation agreement with Southern New Jersey Regional Community Foundation, Inc. ("CFSJ"), a New Jersey non-profit corporation founded in 2007 to provide community foundation services to the southernmost eight counties of the State of New Jersey under the name of Community Foundation of South Jersey. Both CFNJ and CFSJ are tax exempt organizations under IRC Section 501(c)(3) and designated as public charities under IRC Section 509(a)(1). CFNJ will provide staff, expertise and financial oversight to CFSJ. The original agreement was for a term of one year through August 31, 2010; subsequently, the agreement was extended to December 31, 2012. Currently, the agreement is in effect on a month-to-month basis. If the agreement is terminated by either party, all funds established by CFSJ during the agreement period will be transferred to CFSJ.

**Note 14 - Funds held on behalf of others:**

The following tables summarize the activity in Funds held on behalf of others:

	<u>2013</u>	<u>2012</u>
Funds held on behalf of others, beginning of year	<u>\$16,152,325</u>	<u>\$15,552,326</u>
Contributions	886,117	211,048
Interest and dividend income	466,715	368,567
Realized and unrealized gains on investments	1,802,485	1,302,410
Distributions	<u>(1,651,077)</u>	<u>(1,282,026)</u>
Net increase	<u>1,504,240</u>	<u>599,999</u>
Funds held on behalf of others, end of year	<u>\$17,656,565</u>	<u>\$16,152,325</u>